

Integrity . Honesty . Value





MISSION STATEMENT:

The mission of Performance Construction is to provide superior service and value to our clients through quality workmanship, outstanding communication, value driven pricing, and timely completion of projects. Our experienced team is committed to building long lasting client relationships through our personal attention to details, informative and consistent communications, and performance that exceeds our client's expectations.

VISION STATEMENT:

Performance Construction services the Mid-Atlantic region as a premier commercial general contractor. Communication, management, value engineering, and overall professionalism are all cornerstones employed on a daily basis to set ourselves apart from our competitors, and to uphold our core values of *Integrity, Honesty, & Value*.

CORE VALUES:

CONFERENCE ROOM HALLWAY

EXTERIOR - MAIN ENTRY

Integrity – We believe integrity is the foundation of our "good name" and "doing the right thing," which are essential ingredients for continued success in our industry.

Honesty – We deal honestly through all facets of the construction process, with our client's best interests as the primary focus throughout. We believe that repeat business is a validation of our overall services and our abilities to meet and exceed our client's expectations.

Value – We deliver value to our clients by approaching each project as if it were our own investment. We understand every project is driven by multiple design and delivery costs, not merely the costs of the construction phase. Embracing this culture of ownership, we routinely investigate value driven designs and construction alternatives, while focusing upon our client's overall needs, expectations and schedules.



BUSINESS CORNERSTONES & PRACTICES:

Excellence - We strive to provide quality work at an exceptional value and to complete our
projects in a timely, efficient and organized manner.
PRIVATE PRIVATE
Communication - We are sensitive to our client's needs and to keep our customers continually
informed of the overall project status. It is our highest priority to ensure that our clients receive a
timely response, whether as a follow-up to a daily report or a question concerning project level
schedules and/or budgeting.
Service - We approach our clients as a unified team for the overall success of every project. We
take ownership of each and every project, with a corporate culture mentality to willingly go the
extra mile. We look at each project as an opportunity to proactively find creative and cost effective
solutions for our client's needs and to always exceed our client's expectations.
Relationships – We value the relationships we create with our clients, employees, subcontractors
and suppliers. Our team approach underscores our need to include each discipline as a primary
factor in every successful project. CONFERENCE ROOM VESTIBULE GOLDEN, OFFICES
Corporate Culture – We strive to maintain a goal-driven atmosphere in which our principals
and employees continue to grow and excel professionally, ultimately benefitting and serving the
needs of our company and their families.



COMPLETED PROJECTS

Project	Location	Description of Work	
	Room.	OFFICE OF	
Comcast Xfinity Store	Frederick, MD	5,500 SF. Retail Store	
Comcast Xfinity Store	Glen Burnie, MD	5,000 SF Retail Store	
High Point Global Call Ctr	Woodlawn , MD	Complete demo and tenant improvements 15K SF of office space	
Sephora Sephora	Aberdeen, MD	Addition of (3) 15 ton HVAC units	
Comcast Call Center	Greenbelt, MD	35K SF of Tenant Improvements	
CWR	Woodlawn , MD	5900 SF. Of Tenant Improvements	
2SP Brewery LLC Room	Chester, PA	Complete Design and Construction of 28,000 SF Micro Brewery	
Comcast Xfinity Store	Woodbridge, VA	5,500 SF Retail Store	
Independent Container Line	Chester, PA	63,000 SF Distribution Center	
Comcast Xfinity Store	Richmond, VA	6,250 SF Retail Store	



COMPLETED PROJECTS

Project	Location	Description of Work	
E-Global Office	Windsor Mill, MD	Office Tenant Improvement including: Mechanical, Electrical, FA, drywall, flooring, painting, and millworks. 5700 SF.	
Chester Creek Business Center	Chester Township, PA	65 Acre Site Development & Three Buildings totaling 180,000 SF Converted a 60,000 SF Industrial	
Kaiser Drive – Bldg. A	Folcroft, PA	Manufacturing Facility to a Multi- Tenanted Flex Building	
Kaiser Drive – Bldg. B	Folcroft, PA	Subdivided 15 Acres and Constructed 48,000 SF Building	
DPSA Section E & J	Elkridge, MD	Government Retrofit	
Countryside Proprietary	Sterling, VA	15K Tenant Improvements	
Comcast Xfinity Labs	Various areas in the Mid-Atlantic region	Office Tenant Improvements, computer labs, retail space, and service areas.	
Lockeed Martin ExTERIOR	Windsor Mill, MD	New Conference and Training Center. 15K SF.	
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Genova Tech.	Windsor Mill, MD	8500 SF Tenant Improvements Office Tenant Improvements.	
High Point Global	Woodlawn, MD	3500 SF.	



LIST OF COMMERCIAL REFERENCES

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#### **COMPANY BACKGROUND**

Performance Construction has been a leading Commercial General Contractor in the Mid-Atlantic Region since 2008.

**Performance Construction** is owned and managed by principals with more than 60 years of direct working experience in this industry.

Performance Construction's services include but are not limited to: general contracting, construction management, design-build, build-to-suit, specialized facilities, tenant improvements, renovations, and pre-engineered metal buildings for commercial, retail, industrial, and office properties. We also have the capability to service and/or maintain Commercial buildings and facilities.

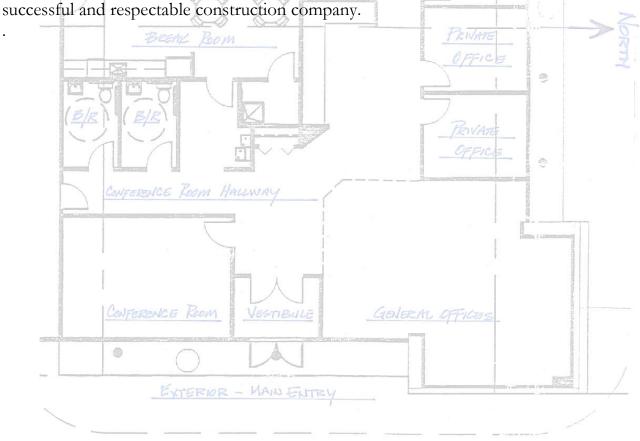
CANFERENCE FROM HALLWING

Performance Construction employs extensive value driven experience regarding all aspects of the development and construction processes. Understanding that every job is "custom" in nature, we have a founded belief that each and every project we participate in is one that we treat as our own; ensuring quality and code compliance.

Integrity, Honesty, and Value are core values which we employ each and every day to continue to provide a high level of personal and professional service to each of our clients.



Performance Construction strives to create value for their customers which begins with being involved in each and every phase of a building's development and continues on for years, beyond the construction phase. This not only shows their love of the industry, but also their commitment to maintaining long-lasting and mutually beneficial relationships. From an investment perspective, having a partner who is skilled at working with developers in selecting land, to conferring with an architect to ensure proper design of a building, to being able to intelligently discuss a project from conception to completion is highly beneficial. The capability to communicate with tenants and building management denotes a person aptly skilled in relationship management and communication which is important for a





#### **CLOSING STATEMENT**

Thank you for the opportunity to introduce our company.

Performance Construction provides a professional construction background and applicable working knowledge of the entire development and construction process. Our management team are proven, professional managers with the ability to add value along many dimensions during the entirety of the development, construction, and turnover process. Our employees are equally driven to provide support, facilitation, communication, and to represent Performance Construction in a professional and respectable manner. Recently, Performance Construction was awarded the Baltimore Business Journal's 2014 Baltimore Best Places to Work, showcasing our dedication to our employee's, subsequently creating a more productive environment to better serve you, the customer.

Performance Construction would welcome the opportunity to meet with you and answer any questions you may have. We are prepared to schedule a date and time that would be convenient for you and Performance Construction to meet and discuss how our companies can work together to achieve common goals regarding areas of mutual professional growth and development.

**Performance Construction** services a variety of industries and projects, we look forward to the opportunity to showcase our talents and potentially build a long standing successful professional relationship. Thank you for your time and we look forward to accommodating any and all of your construction, management, and contracting needs.



#### **MANAGEMENT TEAM:**

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